A5185-1

HIA STATISTICAL REPORTING PROGRAM
Current Participants

FIRM NAME	DATE REPORT RECEIVED IN HAUCK & ASSOCIATES OFFICES
BERNAFON, INC. (SXI INT'L)	7/9/85
MAGNATONE	7/9/85
OTICON CORPORATION	7/9/85
SIEMENS HEARING INSTRUMENTS	7/9/85
STARKEY LABORATORIES, INC.	7/9/85
WIDEX--HAL-HEN COMPANY	7/9/85
ARGOSY ELECTRONICS, INC.	7/10/85
BELTONE ELECTRONICS CORPORATION	7/10/85
QUALITONE, INC.	7/10/85
AUDIOTONE	7/13/85
MAICO HEARING INSTRUMENTS	7/13/85
MARCON HEARING INSTRUMENTS INC.	7/13/85
OMNI HEARING SYSTEMS	7/13/85
UNITRON INDUSTRIES	7/13/85
DANAVOX, INC.	7/16/85
ROBERT BOSCH CORPORATION	7/18/85
PHILIPS HEARING AIDS/AUDIONICS	7/18/85
PHONIC EAR INC.	7/19/85
FIDELITY HEARING INSTRUMENTS, INC.	7/20/85
REXTON INTERNATIONAL, INC.	7/20/85
DAHLBERG ELECTRONICS	7/22/85
HEARING SERVICES, INC.	7/23/85
TELEX COMMUNICATIONS	7/24/85
VANCO INDUSTRIES	7/24/85
RCI, INC.	7/29/85
ELECTONE	7/30/85
NU EAR	7/30/85

T076

8/2/85

REPORT FOR PERIOD: 2nd QUARTER - 1985

PARTICIPATING COMPANIES - NET UNIT SALES (WHOLESALE BASIS - NEW)

YEAR	1982				1983				1984				1985				1986			
Quarter	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th
ACOUSTICON ELECTRONICS	1	1	1	1	1	3	3	3	3	3	3	3	X	3						
ALLEN ELECTRONICS					1	1	1	1	1	3	3	3	3	3						
ALPHASONIC					1	1	1	1	1	1	3	3	3	3						
ARGOSY ELECTRONICS	1	1	1	1	1	1	1	X	X	X	X	X	X	X						
AUDIBEL WHOLESALE	X	X	X	X	X	X	X	X	X	3	3	3	3	3						
AUDIOTONE	X	X	X	X	X	X	X	X	X	X	X	X	X	X						
AUDIVOX	1	1	1	1	1	1	1	1	1	1	1	*	*	*						
BELTONE ELECTRONICS	X	X	X	X	X	X	X	X	X	X	X	X	X	X						
BERNAFON, INC. (SXI)		1	1	1	1	1	1	1	1	1	1	1	1	1						
BOSCH HEARING INSTRUMENTS	1	1	1	1	X	X	X	X	X	X	X	X	X	X						
DAHLBERG ELECTRONICS	1	1	1	1	1	1	1	1	X	X	X	X	X	X						
DANAVOX, INC.	X	X	X	X	1	1	1	1	1	1	1	X	X	X						
ELECTONE, INC.	1	1	1	1	1	1	1	1	1	1	1	1	3	1						
FIDELITY HEARING INSTRU.					1	1	1	1	3	1	1	1	1	1						
FUTURE TONE, INC.													1	3						
GILLER ELECTRONICS INC.					1	1	1	1	1	3	3	3	3	3						
HAC OF AMERICA						X	X	X	X	3	3	3	3	3						
HEARING SERVICES INC.	X	X	X	X	X	X	X	X	X	X	X	X	X	X						
MAGNATONE	1	1	1	1	1	1	1	1	1	1	1	1	1	1						

* Report consolidated with Rexton International

CODES: X = Member 1 = Non-member 3 = No input

PARTICIPATING COMPANIES - NET UNIT SALES (WHOLESALE BASIS - NEW)

YEAR	1982				1983				1984				1985				1986			
Quarter	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th
MAICO HEARING INSTRUMENTS	X	X	1	1	1	1	1	1	X	X	X	X	X	X						
MARCON HEARING INSTRUMENTS					1	1	1	1	1	1	1	1	1	1						
NU-EAR ELECTRONICS	1	1	1	1	1	1	1	1	X	X	3	1	1	1						
OMNI								1	X	X	X	X	X	X						
OTICON CORPORATION	X	X	X	X	X	X	X	X	X	X	X	X	X	X						
OTO-DYNE HEARING INSTRU.	1	1	1	1	1	1	1	1	1	3	3	3	3	3						
PHILIPS	1	1	1	3	3	3	3	3	3	3	3	3	3	X						
PHONIC EAR INC.	1	1	1	1	1	1	1	3	1	1	1	X	X	X						
QUALITONE, INC.	1	1	1	1	1	1	1	1	X	X	X	X	X	X						
RADIOEAR CORPORATION	1	1	1	1	1	1	1	1	1	1	3	3	3	3						
RCI, INC.	1	X	1	1	1	1	1	1	1	X	1	1	1	1						
REXTON INT'L (ARGOSY INT'L)					1	1	1	1	X	X	X	X	X	X						
SIEMENS HEARING INSTRUMENTS	1	1	1	1	1	1	1	1	X	X	X	X	X	X						
STARKEY LABORATORIES INC.	X	X	X	X	X	X	X	X	X	X	X	X	X	X						
TELEX COMMUNICATIONS	X	X	X	X	X	X	X	X	X	X	X	X	X	X						
UNITRON INDUSTRIES	X	X	X	X	X	X	X	X	X	X	X	X	X	X						
VANCO INDUSTRIES	1	1	1	1	1	1	1	1	1	1	1	1	1	1						
WIDEX--HAL HEN COMPANY	X	X	X	X	X	X	X	X	X	X	X	X	X	X						
ZENETRON	1	1	1	1	1	1	1	1	1	3	3	3	3	3						

27 Participating Companies

CODES: X = Member 1 = Non-member 3 = No input

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8/5/85